





















# **CIM Auction:**

## Concrete Facts

### What is the CIM Program?

In early 1995, the concrete industry began efforts to create the first (and only) four-year degree program in Concrete Industry Management (CIM). The CIM Program is designed to combat the anticipated shortage of skilled managers needed to support the expected growth in the concrete industry. The program teaches students the skills and techniques needed to excel in all segments of the concrete and concrete construction industries. CIM also offers a unique Executive Master of Business Administration (MBA) degree in CIM. The program is designed to expand the industry-academic partnership by bringing CIM to the business world through an Executive-type MBA.

#### What is the CIM Auction?

The CIM Auction consists of a live and silent auction, hosted by the CIM National Steering Committee (NSC), concrete industry-related items, as well as other items, will be auctioned off to the highest bidder.

#### Who does the auction benefit?

All proceeds from the auction will benefit the efforts of the CIM NSC in support of the CIM Programs at Middle Tennessee State University, New Jersey Institute of Technology, California State University – Chico, and Texas State University. Long-term, the CIM Auction will provide on-going support for the operation of world-class academic programs in CIM, as well as leverage government funds for research and educational initiatives that will benefit the entire concrete industry.

#### When and where will the auction be held?

The auctions are scheduled for Wednesday, June 9, 2021. The silent auction is at 11 a.m. to 12:45 p.m., and the live auction starts at 1 p.m. The auctions will be held at World of Concrete® at the Las Vegas Convention Center, North Hall Room N262.

#### Why should I get involved?

The success of the auction, as well as the CIM Program as a whole, depends on the time and commitment of the entire industry. Investing in the CIM Program is an opportunity for the entire concrete industry to unite in an effort that will provide long-lasting benefits while increasing the professionalism and image of the industry. Each and every segment of the concrete industry, from sales management and marketing to manufacturing and production, will benefit from skilled professionals entering the workforce. For more information, contact CIM Auction Committee Chairman Ben Robuck at ben.robuck@cemex.com or 404-456-6867.











### **DONATION FORM**

### 2021 CIM AUCTION

**Donor Information (please print or type)** 

Organization							
Name, Title							
Address							
City, State, Zip							
Phone							
E-Mail							
Website							
Donation Informa	ition						
Item (max 40 characters)							
Short Description (max 130 characters)							
Detailed description of your product, service, trip or other item. Include model number if applicable. Include high-resolution company logo and item imagejpg format)							
Estimated Value							
Shipping/delivery to winning bidder included in donation?		YES	NO	OTHER	/COMMENTS (pro	vide detail belov	v)
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Who should winning	bidders cont	act to claim/u	ise your dona	ted item (if d	ifferent from don	or contact above	∍)?
Name:			Phone:		E-Mail:		_
I would like to make	e a cash dona	tion in the am	nount of: \$				

<u>Please e-mail complete donation form, high-resolution company logo and product .jpg image to:</u> CIM NSC Secretary Nicole Maher at nmaher@nrmca.org. Call Nicole at 703-706-4858 (office) or 301-325-4156 (cell) with any questions. For more information on the 2020 CIM Auction, visit <a href="www.ConcreteDegree.com">www.ConcreteDegree.com</a>.



Dear Concrete Industry Colleague,

As the construction market grows, the concrete industry needs to build its leadership to take on increased projects and workloads. Fortunately, the industry already has a resource to tap into new talent with industry-specific knowledge. Concrete Industry Management (CIM) is a first-of-its-kind four-year college degree program that ensures a continuous stream of graduates well-versed in all aspects of the concrete industry and an understanding of how business succeeds.

With more than 1,385 graduates and approximately 400 students currently enrolled, this unique program, is available at four universities strategically placed across the United States. New Jersey Institute of Technology, Texas State University and California State University, Chico all offer BS degrees in CIM. Middle Tennessee State University offers a CIM Executive MBA program as well as a four CIM degree. The CIM program equips graduates with practical business and hands-on experience so they can, upon graduation, make an immediate impact throughout the concrete industry. To learn more about CIM, visit our website at www.concretedegree.com.

The major source of funding for the CIM program is the annual auction at World of Concrete. Over the past twelve years, the auction has raised more than \$8 million. Last year, the concrete industry generously donated more than 200 items through both the silent and live auctions, raising nearly \$1.2 million in gross revenue for the CIM program. Auction items donated included one ready mix concrete truck and mixer, tons of cement, admixtures, electronics, software, tools, pumps, power screeds, generators and much more. There were numerous all-inclusive vacation packages to San Francisco, Napa Valley, Washington, D.C. and New York City to name just a few. Major sporting event packages included the Rose Bowl, Kentucky Derby, Indianapolis 500, The Masters and many more. It is not an overstatement to say there was literally something for everyone.

The 2021 CIM Auction will be held on Wednesday, June 9 during the 2021 World of Concrete at the Las Vegas Convention Center and we need your help. The NSC auction committee has begun to solicit donations for the 2021 Auction. If you have donated to the auction in the past, we hope you are able to do so again this year. The auction committee has designed our most ambitious marketing and advertising campaign ever to highlight the many great items available and to recognize the many donors whose generosity makes it all possible. The sooner we receive your donation form, the sooner we will be able to recognize your organization in all the advertising and promotion materials. If you have not donated previously to the auction, we ask that you consider doing so this year. By donating, not only will your organization receive significant exposure, but you will be advancing the concrete industry by helping support this vital industry initiative.

Please give this request serious consideration. We will be contacting you soon to ask you to join with your fellow members of the concrete industry by donating to the 2021 CIM Auction, and in so doing help to advance the concrete industry by degrees.

Sincerely,

Ben Robuck

Ben Robuck CIM Auction Chairman